# HALLÉ CONCERTS SOCIETY

(A Charitable Company Limited by Guarantee)

Annual Report and Summary Financial Statements for the year ended 31 March 2015

Company Number 62753 Charity Number 223882



# TRUSTEES' REPORT AND SUMMARY FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015

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The full set of audited accounts of which these accounts are a summary version, was approved by the Board of Directors on 11 September 2015 and signed on their behalf by David McKeith and Brandon Leigh. The independent auditor's report was not qualified in any respect. Copies will be filed with the Charity Commissioners and the Registrar of Companies in due course. The full set is available on written request from the Company's registered office.

The Hallé Concerts Society gratefully acknowledges the financial assistance of Arts Council England, Manchester City Council, the Association of Greater Manchester Authorities and Musicians Benevolent Fund.







## REFERENCE AND ADMINISTRATIVE DETAILS

Registered Office: The Bridgewater Hall, Manchester M1 5HA

PATRON HRH The Countess of Wessex

MUSIC DIRECTOR Sir Mark Elder CBE

MEMBERS OF THE BOARD Elected

David McKeith Chairman #

Martin McMillan OBE Deputy Chairman \*

Heejae Chae #

Christine Gaskell MBE #

Jane Hampson Brandon Leigh \*

Jon McLeod (appointed 22 May 2014) Linda Merrick (appointed 2 July 2015) Katrina Michel (appointed 22 May 2014) Kathryn Stott (resigned 22 May 2014) Kerry Wright (resigned 19 March 2015)

Jo Wiggans

\* Member of the Audit Committee

# Member of the Nominations & Remuneration Committee

Nominated by Manchester City Council

Maria Balshaw CBE

Nominated by AGMA

Councillor Mike Connolly (appointed 26 June 2014)

Theresa Grant

Lord Smith of Leigh (resigned 26 June 2014)

EXECUTIVE TEAM John Summers Chief Executive and Company Secretary

Valerie Hawkin Finance Director \$

ORCHESTRAL NOMINEE Caroline Abbott (appointed 18 July 2014)

PRESIDENT Sebastian de Ferranti

VICE PRESIDENT Edward Pysden

AUDITORS KPMG LLP,

Chartered Accountants 1 St Peter's Square Manchester M2 3AE

SOLICITORS Mills & Reeve LLP

1 New York Street Manchester M1 4HD

BANKERS The Royal Bank of Scotland plc

St Ann Street Manchester M60 2SS

INVESTMENT ADVISERS Schroder & Co Limited

12 Moorgate London EC2R 6DA

COMPANY REGISTRATION NO 62753 CHARITY REGISTRATION NO 223882

### CHAIRMAN'S REPORT

The financial landscape continues to provide significant challenges for the Hallé. In common with the arts sector as a whole, our grant from the Arts Council remains below levels set seven years ago and, as a result, we face an annual gap of over half a million pounds between our funding now and what it would have been if index-linked from 2008.

However I am delighted to report that, while life remains very tough, box office is slowly recovering after the recession and support from sponsors and other supporters remains strong and, while this increases risk in our annual budgeting process, we are managing to continue put on an inspiring programme of work, both on and off the concert platform. Strong continuing support from many businesses is vitally important – particularly our main sponsors First TransPennine Express, Manchester Airports Group, PZ Cussons, Siemens and Scapa. We are particularly grateful that PZ Cussons have taken their support to a new level, becoming new "Diamond" level sponsors with a commitment for the next 3 years. The strength and range of our corporate support is a great reflection of the importance of a world-renowned orchestra to Manchester's international reputation and to the whole community of the region. Our core audience of patrons and supporters continue to be very generous. It has again been very touching this year to be included very generously in the beguests of a number of long-time audience members.

Musical highlights of the year included major touring in Europe, with concerts as far apart as Madrid, Nurnberg, Frankfurt, Vienna and Udine in North Italy. I was delighted to attend some of these concert to witness the overwhelmingly positive endorsement of the Hallé's international credentials. The Hallé is unique in acting at this level as a cultural ambassador for Manchester. Another stand out event was the inspirational visit of the players and singers from Kinshasa – working with our orchestra and choirs in work which touched the heart, and reached a national audience.

Our education programme continues to expand the role of the Orchestra in the Community – reaching more children and young people than ever before and targeting those who do not form part of the traditional audience for orchestral music. The range and quality of this work never ceases to amaze me and it remains a central part of defining what the Hallé stands for.

Sir Mark Elder continues to provide inspirational artistic leadership and his work – supported by an excellent management team – sets us apart. The Board and I have seen the artistic plans going forward and are delighted by their imagination, ambition and distinctiveness.

As ever I would like to take this opportunity to express my thanks to our members, audiences and supporters and to every one of the Halle's orchestra, management and staff – but this year with particular thanks to the members of the Board who give up so much of their time in support of the Hallé and its future.

Finally, it would be remiss of me not to mention the sad passing of Michael Kennedy, a true friend to the Orchestra for so many years. He will be very sadly missed.

David McKeith Chairman

### CHIEF EXECUTIVE'S REVIEW OF THE YEAR

### **Concerts and Events**

The year has again been packed with activity, with the Orchestra giving a huge range of concerts in Manchester, the UK and overseas. The education programme continues to expand and now delivers the Hallé to over 50,000 adults, children and young people; and our ensembles continue to grow and develop.

This year has been a very busy one for the Hallé's role as an international ambassador for Manchester. The orchestra gave concerts in Spain, Belgium, Germany, Austria and Italy under the direction of Sir Mark Elder

Unusual events this year included the first visit to these shores of the Kinshasa Orchestra and Choir. The Hallé led a group of organisations in Manchester, London and Bristol to bring this inspirational ensemble for their first visit to the UK. The BBC made a documentary of the visit.

The Hallé collaborated with the BBC on the making of "That Day we Sang" by Victoria Wood – which was broadcast over the Christmas period.

Our recordings are available globally and, in addition to CDs for the Hallé's own label, we have made CDs for Opera Rara, NMC and Sony Classics. We have again been nominated for a Gramophone award, this time for our recording of Vaughan Williams 3rd Symphony.

### Residencies

Out of Manchester residencies are a very important part of the Orchestra's life and the two most significant in terms of commitment remain Nottingham and Sheffield. Audiences in both cities are very strong and we are delighted to be able to take some of our larger scale concerts to these halls and their growing publics.

### **Education and Ensembles**

The Hallé very much puts the development of young musicians and new concert goers at the centre of our engagement strategy and we continue to provide high quality artistic opportunities for all the young people who come into contact with us. These include those who are considered gifted and talented – through our extensive youth ensembles programme (Hallé Youth Orchestra, Youth Choir, Youth Training Choir and Children's Choir) or those coming to us for the first time, attending their first schools' performance.

Whilst our main focus is Greater Manchester, we continue to engage with music Education Hubs right across the region and beyond, from Sefton and the Wirral in the west to Lincolnshire in the East.

For 2014-15 we have engaged over 35,000 children and young people in creative and performance based projects and many of these have come to us from deprived backgrounds. Through Hallé SHINE on Manchester, our Saturday schools' programme in eight clusters across Greater Manchester, many children who would otherwise not have any contact with the arts have been given a firm foundation in a curriculum which puts music at the centre and builds everything else around it.

We have continued to engage with the Family Arts campaign and we believe wholeheartedly that for children to really appreciate the arts, first experiences must come at an early age. Hallé St Peter's and Hallé at St Michael's have provided the facilities for the expansion of this work within our programme.

'Come and Play with the Hallé' continues to be a major focus of our Education programme with many thousands of young musicians starting their musical journey playing alongside the Orchestra each year. We were also delighted that this year's series of 'Hallé for Youth'





concerts, 'Hallé in the Sun', were completely sold out.

A new Christmas family concert initiative at The Bridgewater Hall, based around Briggs/Blake 'The Snowman' has seen the Orchestra expand its family audience by around 4,000. The intention is to take this initiative further for 2015-16. Included in the concert, the new approach provides opportunities for the whole family to participate in specially created works as part of the musical performance.

The Hallé is a champion of the BBC's 'Ten Pieces' programme and much of this new initiative has affected our schools programme across the year. Some of the works were included in our recent Hallé for Youth schools' performances and as a result these concerts sold out. Throughout the season whenever the 'Ten Pieces' have appeared in our series, schools have attended concerts. As a consequence, many hundreds of young listeners have heard the Hallé who would not have done so otherwise.

## New Media

The Hallé is expanding its use of Digital media to communicate with the public and our community. We committed to making more video content to feature on Youtube (38 videos were uploaded between September 2014 and May 2015 out of a total of 114 since the Hallé's Youtube channel started) in order to give greater access to our broader work to audiences. Content ranges from concert performances by the orchestra, insight to the Youth Ensembles, teaser trailers, and exclusive interviews with musicians and artists. This has resulted in our audience spending more time watching videos and a greater number of comments posted.

Video content feeds nicely into our Facebook (7,600 likes) and Twitter

feeds (15,000 followers), giving greater variety of content and encouraging a higher level of engagement and feedback.

We have made visual and navigational improvements to our website, allowing our audiences to be better informed about concerts and projects, quickly and effectively. We have created an at-a-glance webpage for our 2015-16 concert season - a clear and concise single page of all the concerts this coming year – which is already the most viewed page in May 2015.

We have also created an Instagram account this year, posting a minimum of 3 images a week, which provides an opportunity to share our experience with our audiences through a visual medium.

### The Choir & Ensembles

Our Choral Director, Madeleine Venner, left the Hallé in July 2015, having brought the Hallé Choir to a completely new level of performance. We wish Madeleine all the best as she focuses on her young family. We are delighted to welcome Matthew Hamilton to the Choral Director role from October 2015. Matthew is Director of the New London Chamber Choir, Associate Conductor of the London Symphony Chorus, and a regular guest with other symphony choruses including the BBC Symphony Chorus and CBSO Chorus.

I would like to thank all the members of the Choir for the support they give the Society throughout the year. Certain performances have been particularly memorable, including Beethoven's Missa Solemnis, Haydn's Nelson Mass and John McCabe's final work, Christ's Nativity. We were also delighted that the Choir was invited to feature alongside the BBC Philharmonic in the Dies Irae from Verdi's Requiem for the BBC 'Ten Pieces' Campaign.

### CHIEF EXECUTIVE'S REVIEW OF THE YEAR

The Hallé Youth Choir has enjoyed another busy season including two performances at the BBC Proms: performing the semi-chorus role in the Hallé's performance of Vaughan Williams' Sancta Civitas with Mark Elder and joining the massed youth choirs from across the country and the Vienna Philharmonic for Elgar's The Dream of Gerontius with Simon Rattle.

The Hallé Youth Orchestra continues to flourish under the directorship of Jamie Phillips, and completed a successful tour to Scotland this summer. Other highlights of the season included Bridgewater Hall performances of works by Elgar, Grieg and Nielsen, and Rachmaninov's Symphonic Dances in a side-by-side performance with the Hallé.

The Hallé Youth Training Choir bridges the gap between the Children's and Youth Choirs, and is developing an identity and pride of its own under the leadership of Stuart Overington. Primarily a training ensemble, this group is increasingly oversubscribed and helping to raise the overall standard of the Youth Choir.

Our youngest singers in the Hallé Children's Choir continue to steal the show whenever they perform. Highlights from this season included a semi-staged performance of Captain Noah and his Floating Zoo by Flanders and Horowitz, and Tom Cunningham's Seven Planets and a Cosmic Rock together with the Orchestra. We are commissioning new works for children's choir and orchestra, and in June the Choir gave the premiere of a new work by Stuart Overington entitled An Alien called Me

The Hallé is finding ways to increase opportunities for adults in open access choirs. Our links with various companies are strengthening through corporate choir support and leadership provided by the choral team. The Ancoats Community Choir, funded by the Esmée Fairbairn Foundation, offers singing for fun, open to all, in short-term projects which run for a few weeks at a time.

### Sponsorship and Fundraising

It has been another very busy and exciting year in Sponsorship and Fundraising. PZ Cussons increased their sponsorship significantly, creating a new level of support as Diamond Sponsor. They continue to work with us across a range of projects including concert sponsorship and arts based training initiatives. We also welcomed a number of new sponsors during the year including; Scapa, First TransPennine Express, Jacobs, Jerrold Holdings, Radisson Blu Edwardian, UBS and Slater Heelis Solicitors. Sponsorship continues to be a strong growth area and we have almost doubled the number of Hallé sponsors over the last three years.

Aligned to our work with sponsors is our commitment to the Hallé Corporate Choir Competition which completed its second cycle during 2014/15. The winning Choir was Jerrold Holdings who had only formed an ensemble during the summer of 2014. Joint runners up were Siemens and First TransPennine Express. The Corporate Choir competition is building to be a key part of our corporate engagement and we are looking forward to launching the third year of the programme.

We completed our Catalyst Campaign in early 2015, successfully achieving the target of £1m which has been matched by ACE, providing an increased endowment to help support activities at Hallé St Peter's. We are very grateful for the generosity of our Patrons – many of whom agreed to maintain their donations beyond the end of the life of the Catalyst Campaign – helping to swell the income from this source for the long term.

Our Patrons and Chair Endowment programmes continue to grow and

we have increased the level and frequency of benefits for all of our high-end Patrons. This includes additional rehearsals visits and special events

We continue to develop our networking campaigns in both London and Yorkshire and have a group of London Ambassadors working on our behalf in a voluntary capacity to help increase our reach and influence across the capital. In Yorkshire we have been fortunate in receiving significant support from the Bramall Family who are highly respected philanthropists with a passion for music.

Membership numbers are relatively steady and we made a decision to keep the cost of membership steady for another year to acknowledge how important the ongoing support of this core group is to the Hallé.

### The Administration, Board and Trustees

I would like to thank sincerely all who work, either in an executive or voluntary capacity on the Hallé's behalf. I am particularly grateful for the guidance and support of the Board of Directors, led by David McKeith who works tirelessly on our behalf in his role as Chairman of the Society.

### The Artistic Team

Sir Mark Elder remains central to the life and wellbeing of the Hallé, and continues to provide inspirational artistic leadership. As reported last year, he has renewed his contract through until at least 2020 and we look forward to very many exciting projects over the coming years.

Jamie Phillips continues in the (slightly amended) role of Associate Conductor, still taking responsibility for the Youth Orchestra, assisting Sir Mark and visiting conductors, and conducting the Orchestra in a number of concerts through the year.

### The Orchestra

As ever, I would like to thank all the players for their hard work and dedication both on the concert platform and through the work so many of them do with our education and outreach programmes. Inevitably, there have been some changes: we said goodbye to Tom Beer, viola, in March and Steve Magee, contra bassoon in July, while welcoming Eva Thorarinsdottir as principal second violin, Martin Schafer to the violas, Paul Grennan, cello, and Greta Tuls as principal bassoon.

### Michael Kennedy

Manchester and the Hallé experienced a huge loss this year with the death of Michael Kennedy.

It is very difficult to put into words the affection we all held for him – and to somehow capture the significance of his contribution to the life of the Hallé, and Manchester music in general, over so very many years. It is very rare indeed for a critic to be held in such deep respect by those he assessed. I believe, in addition to his huge knowledge and understanding of music, that this was a reflection of his enormous generosity of spirit, and his infectious enthusiasm for what we are all trying to achieve.

John Simmen 1-

John Summers Chief Executive

## TRUSTEES' REPORT

The trustees, who are also directors of the charity for the purposes of the Companies Act, present their annual report and the audited financial statements for the year ended 31 March 2015, in compliance with current statutory requirements, the governing documents and the Statement of Recommended Practice (SORP) - Accounting and Reporting by Charities issued in March 2005.

### Reference and administrative details

Details of the registered office, trustees, principal officers and other relevant information are given on page 4.

The Hallé Concerts Society is a company limited by guarantee governed by its Articles of Association as amended and adopted by Special Resolution on 26 October 2009. It is registered as a charity with the Charity Commission.

### Structure, governance and management

The Society's Board of Trustees is responsible for its affairs and the Chief Executive reports to the Board on behalf of the Management and Staff. The Board consists of a maximum of 13 members appointed as follows:

Elected: Nominated by ten members of the Society, unless recommended by the Board

Nominated: Nominated by Manchester City Council (1) and AGMA (2), appointed by the Board

The Board meets approximately 10 times a year to review strategy and operational performance and to set operating plans and budgets. Day to day management is delegated to the Chief Executive.

The Board has three standing committees with specific areas of responsibility and which make recommendations to the Board:

- Audit Committee responsible for overseeing the Society's financial reporting, external audit and reviewing the Society's internal control and risk management systems;
- Nominations & Remuneration Committee responsible for reviewing
  the structure, size and composition of the Board and the trustee
  bodies of the Society's related trusts, having regard to the balance
  and mix of skills required, and making recommendations to the Board
  about any adjustments deemed necessary. Also for setting procedure
  for recruitment of Board members and other senior appointments, for
  recommending appointments to the Board and setting the framework
  for remuneration of senior appointments; and
- Investment Committee responsible for overseeing the investment portfolio of the Society and its related entities.

Other ad hoc committees may also be formed to oversee special projects, including the St Peter's Steering Committee, and their terms of operation are agreed in advance by the Board.

The members of the three standing committees are

### **Audit Committee**

Brandon Leigh (Chairman) \*
Martin McMillan \*
William Smith (co-optee)

## Nominations and Remuneration Committee

Christine Gaskell (Chair) \* Heejae Chae \* David McKeith \* Jo Wiggans

### **Investment Committee**

Richard Bailey (Chairman) \$
Val Hawkin
Christopher Hirst \$
Edward Pysden \$
Colin Smith \$
Stephen Wood \$

\* Member of Hallé Board \$ Trustee of Hallé Endowment Trust

Full terms of reference for the standing committees and short CVs of Board Members are available on the Hallé website www.Hallé.co.uk

### Trustees

All trustees are members of the Society, with the exception of the Nominated trustees, and all trustees have an equal vote and have the statutory duties and obligations of trustees.

All trustees who are members of the Society are guarantors of the Society with a maximum liability of  $\pounds 5$ .

At each Annual General Meeting the two longest-serving elected Trustees retire from office. If a trustee directly replaces another, that trustee retires at the meeting at which the outgoing trustee would have retired. In accordance with the Articles of Association the following trustees retire by rotation and being eligible offer themselves for reelection:

Heejae Chae

Christine Gaskell

The Company Secretary ensures that appropriate induction and training is given to all Board members, for example updates on new charity regulations are provided at trustee meetings. Each new trustee is provided with a pack of information about the Hallé and their responsibilities as trustees and is given an opportunity for personal meetings with the Chairman and senior management of the Society.

### Structure of the Group

The Hallé Concerts Society Group consists of the Hallé Concerts Society, its subsidiary Hallé Promotions Limited and three related trusts: the Hallé Endowment Trust; the Charles Hallé Foundation and the Hallé Concerts Society Sickness and Benevolent Fund, which are aggregated on the basis that they represent branches of the Society.

The Society also has a connected charity, the Terence Judd Trust Fund, which was set up in memory of the pianist, Terence Judd, by his family, who still have an active interest in its activities. The trust funds periodic piano competitions and recitals. This connected charity is not consolidated or aggregated, in accordance with Statement of Recommended Practices (SORP) issued in March 2005.

### Risk management and internal control

The trustees are responsible for ensuring that an effective system of internal financial control is maintained and operated by the Society.

The system can provide only reasonable, and not absolute, assurance that assets are safeguarded, transactions authorised and properly recorded, and that material errors or irregularities are either prevented or detected within a timely period.

The system of internal financial control is based on a framework of regular management information; administrative procedures, including the segregation of duties; and a system of delegation and accountability.

### TRUSTEES' REPORT

In particular it includes:

- A comprehensive budgeting system, with a strategic plan and an annual budget, which is reviewed and agreed by the trustees;
- Regular reviews by the trustees of periodic and annual financial reports, which indicate financial performance against approved budget and forecast;
- Clearly defined capital expenditure control guidelines;
- A review by the Audit Committee of the comments made by the external auditors in their management letter and other reports; and
- Procedures for monitoring progress against the strategic plan.

As part of the monitoring process, the trustees have implemented a risk management strategy, which comprises:

- Regular review by Management and an annual review by the Board of the risks which the Society may face and actions taken to mitigate identified risks (last review completed in May 2015);
- The establishment of systems and procedures to mitigate those risks identified; and
- The implementation of procedures designed to minimise any potential impact on the charity should any of those risks materialise.

### Objectives and activities of the Society

The object of the Society, as stated in its Articles, is to promote the study, practice and knowledge of the art of music in the United Kingdom and elsewhere by the giving and arrangement of concerts, and other such means as is thought fit including, without limitation, performances of the Hallé Orchestra at the Bridgewater Hall, Manchester for the benefit of the public generally. Its mission is to be one of the World's most important symphony orchestras and to make a distinctive contribution to promoting Manchester as a significant European cultural centre.

The Society's strategy to achieve its charitable objectives is to undertake the following major activities:

- Promoting concerts by the Orchestra and by other artists and ensembles in Manchester as the principal resident orchestra at the Bridgewater Hall, performing a wide range of music for diverse audiences including concerts for schools and family concerts;
- Performing concerts throughout the United Kingdom including residencies in Nottingham and Sheffield, appearances at major arts festivals such as the BBC Proms together with regular engagements in Leeds, Bradford, Burnley, Hanley, Lincoln and others;
- Concert performances overseas in association with local promoters, acting as a cultural ambassador for the Manchester City region;
- The production of highly acclaimed recordings issued on the Hallé's own label;
- Regular broadcasts for radio, television, the internet and other digital media:
- An extensive and award-winning education programme in Greater Manchester and elsewhere working with over 50,000 children and young people; and
- Running the Hallé Choir, an unpaid chorus of around 150 singers, together with the Hallé Youth Orchestra and Choir and Hallé Children's Choir which all perform both individually to combined audiences of around 20,000 people as well as with the Hallé Orchestra and other ensembles.

### **Public Benefit**

In shaping the objectives for the year and planning the Society's activities, the trustees have considered the Charity Commission's guidance on public benefit, including the guidance on public benefit and fee charging. The Society relies on grants, donations, sponsorship, engagement fees and income from sale of tickets to cover its operating

costs. Its work is also informed by the aims of its principle public funders including the Arts Council's goal of 'Great Art for Everyone' and the priorities of AGMA and Manchester City Council in ensuring the widest number of people in the region have the opportunity to experience the Hallé's work. In setting the level of ticket prices and concessions, the trustees give careful consideration to the accessibility of the Hallé to those on low incomes and with special needs. A special scheme for students provides them with access to heavily discounted tickets

Schemes are in place to encourage attendance from those who would not ordinarily have access to concerts. The Hallé offers free tickets and programmes, as well as advice and support to diverse groups including homeless young people and those supported by Manchester City Council's Valuing Older People initiative together with diverse groups targeted through the AGMA network.

Charges for Education and Outreach work also have regard to ensuring those activities are accessible to the widest possible community, whatever their means and activity is targeted at schools and communities where there are limited opportunities for cultural involvement and where there may be multiple barriers to participation. Membership of the youth and children's ensembles is free and, with the generous aid of our supporters, bursaries are available to help the less well-off members. The extent of our outreach work is described in more detail in the Chief Executive's Review of the Year and on the Hallé website. The website also makes video and audio content available, free of charge, to users across the world.

Events in Hallé St Peter's and now in St Michael's are planned to encourage active participation from the local community and the charging structure for events offers heavily discounted rates for community groups.

### Strategic Report

### Achievements, performance and financial review

The Group's accounts have been prepared in accordance with SORP (2005).

The Statements of Financial Activities for the Group and the Society are set out on pages 17 and 18 and the consolidated and aggregated summary income and expenditure of the Group is given on page 16. A full review of the Society's activities and achievements is set out in the Chairman's Statement and the Chief Executive's Review of the Year, which has been approved by the trustees.

### Overall financial review

Despite some great achievements, particularly in fundraising, it was another challenging year financially. Arts Council Funding for 2014/15 was reduced from previously agreed figures by a further 1.17% on top of the 2% cut announced last year. AGMA funding was held at cash standstill for the fifth year running and the MCC grant continued at its reduced level from 2013/14. It continued to be challenging to meet box office targets, although there appear to be some signs of recovery. Engagements continued to be a very significant contributor to the bottom line. Despite strong cost control the group's general unrestricted reserves before the pension deficit fell further from a deficit of £98,000 to a deficit of £218,000. Total funds before the pension deficit increased by £263,000 to £8,518,000.

In the face of the difficult economic and funding climate, the fundraising achievement was again remarkable both in terms of contribution to general funds and particularly in raising a further £154,000 (2014: £361,000) for the Catalyst Endowment fund, described in more detail below. These Catalyst donations were matched £ for £ by ACE grant in the year of £154,000.

Overall the group generated a net surplus for the year of £10,000 (2014: deficit of £438,000, excluding the exceptional funds raised for Hallé St Peter's). The balance on all the group's funds before the pension scheme liability stood at £8.6m (2014: £8.3m).

The Society's key financial objective is to ensure financial stability and continued solvency year on year so it can pursue its artistic aims and objectives. As described in more detail below, the confirmation of our revenue grants from ACE until 2017/18 gives more certainty to our revenue projections although a degree of uncertainty still exists around the AGMA grant and all public funders are themselves subject to government austerity measures. The Society's forecasts and projections show that, taking account of reasonably possible changes in income, the Society will be able to meet all its liabilities as they fall due and the deficit on unrestricted funds of the Society is not a cause for concern for the short to medium term. This situation is underpinned by the commitment of the Custodians of the Hallé 2058 Foundation, that while they have the assets to do so, they will endeavour to ensure the Society is a going concern.

After making enquiries, and having considered current cash resources and the availability of reserves within the Society, as well as modelling different potential future funding scenarios and considering the volatility of box office income and the ongoing negotiations with the trustees of the Hallé Retirement Benefit Scheme, the trustees have a reasonable expectation that the Society and the Group have adequate resources to continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the annual report and financial statements.

### Income

Box office income at the Bridgewater Hall amounted to £1,514,000 (2014: £1,511,000). The Society's pricing policy reflects its commitment to make its work accessible to all members of the community, whatever their means, and offers concessions and discounts to appropriate groups. During the year a number of schemes have been run to offer free or heavily discounted tickets to disadvantaged groups who would not normally attend concerts.

Engagement income continued to hold up well in a difficult marketplace and the 'Come and Play' concerts for children continue to grow in popularity.

As noted above, following further cuts to its own budget, the Arts Council imposed further in-year cuts for 2014/15 and in the grant previously confirmed for 2015/16. AGMA re-confirmed its funding at a standstill of £821,000 for the next two years. As reported last year, Manchester City Council's grant was reduced from 2013/14 based on the expectation that VAT savings would be realised following the reorganisation of grant arrangements for the Hallé. This reorganisation was finalised in April 2014.

During the year and Arts Council Exceptional Award of £358,000 was received for the collaborative exchange involving the L'Orchestre Kimbanguiste de Kinshasa, the South Bank Centre, Bristol Music Trust and the Royal Welsh College of Music and Drama.

Fundraising particularly through donations and similar continued to be very successful with £1,332,000 raised in total this year (2014: £1,056,000 including £155,000 for the Catalyst Endowment Fund (2014: £226,000) and £508,000 in sponsorship and events (2014: £389,000)

Total incoming resources including endowment funds amounted to  $\pounds 9.5m$  (2014: £8.8m).

### Expenditure

A full analysis of expenditure on charitable activity is given in note 9. Total resources expended before FRS 17 pension charges amounted to £8.9m (2014: £7.9m).

## **Subsidiary and Branches**

The Society's wholly owned subsidiary, Hallé Promotions Limited, did not trade during the year.

The Hallé Concerts Society Sickness and Benevolent Fund, which is a charity linked by a Charity Commission Uniting Direction, holds investments, which, at the discretion of the Society, may be applied to assist employees of the Society who are in temporary distress through poverty or sickness. The income from this fund has traditionally been used to meet the costs of physiotherapy treatment and similar expenses. In the year this Fund received investment income and bank interest of £15,000 (2014: £17,000) and paid beneficiaries £14,000 (2014: £13,000). Funds from the Sickness and Benevolent Fund are treated as restricted funds for the purposes of the aggregated Statement of Financial Activities.

### Fundraising

A brief review of the activities of the Charles Hallé Foundation and the Hallé Endowment Trust, which raise funds in support of the Society's activities, and which are both separately constituted charities with their own trustee bodies, is set out below.

The Charles Hallé Foundation holds funds raised from public donation, legacies and fundraising events. These funds are applied, at the discretion of the Foundation trustees, to fund projects by the Society,

## TRUSTEES' REPORT

which would not otherwise be funded from core grant income. In the year the Charles Hallé Foundation received £228,000 in donations and £192,000 in legacies (2014: £325,000 and £158,000 respectively), raised £8,000 (2014: £10,000) net through fundraising events and received £400 (2014: £200) bank interest. Funds of £253,000 (2014: £226,000) were transferred to the Society to support educational and other projects and £nil to the Hallé Endowment Trust for the Catalyst endowment fund (2014: £135,000). Total funds at 5 April 2015 were £518,000 (2014: £345,000).

The Hallé Endowment Trust holds long-term investments, the income from which is available to the Society, at the discretion of the Endowment trustees, to further the education of the general public in the study, appreciation and practice of music and the allied arts through supporting the activities of the Society.

During the year the main fund of the Hallé Endowment Trust generated restricted income through investment returns of £158,000 (2013: £164,000), and £143,000 was transferred to the Society (2013: £155,000). In addition the Catalyst Endowment fund received donations of £113,000 and legacies of £40,000 (2013: £205,000 and legacies of £156,000) matched by an Arts Council grant of £155,000 (2013: £653,000). The Catalyst fund generated an investment return of £56,000 (2014: £20,000) and £51,000 was donated to the Society to support work at Hallé St Peter's (2013: £13,000). The capital of the Catalyst fund stood at £1,615,000 at 31 December 2014 (2013: £1,314,000). Following the year end, in May 2015 the total Catalyst fundraising target of £1m was reached and matched £ for £ by the Arts Council.

The Hallé 2058 Foundation funds are administered by a panel of Custodians and are treated as restricted funds for the purposes of the Statement of Financial Activities. The fund includes monies raised by the Hallé Appeal and supplements the core funding of the Society by striving to support the following the Society's artistic and educational programmes and initiatives such as the Hallé's Youth and outreach activities including, inter alia, the Hallé Youth Orchestra, Hallé Youth and children's Choirs and the Hallé Assistant Conductor programmes together with any new initiatives and developments in this area.

### It also aims to:

- support both the Hallé's international touring and its recording programmes thus furthering the Hallé's worldwide reputation;
- commission the writing of new work;

- assist in the purchase of musical instruments or other specialist equipment; and
- support any collaborative projects with other artistic institutions in the field of promotion of education and music.

During the year the fund received income of £98,000 (2014: 141,000) and supported educational and other project in keeping with its aims totalling £250,000 (2014: £340,000). Total fund balances at 31 March 2015 were £1,048,000 (2014: £1,201,000).

### Significant changes in fixed assets

Significant changes in fixed assets are detailed in note 8 of the financial statements. There were no significant additions during the year. All fixed assets are held for direct charitable purposes.

### **Investment Policy**

An Investment sub-committee reviews the investment strategy and performance of the Society and its related entities. The management of the group's investment portfolios is vested in Schroder & Co Ltd. and the following investment policies and strategic asset allocations have been adopted by the trustees of the individual trusts. Schroders have discretion to act within certain benchmark ranges.

The investment policy for the Hallé Endowment Trust is to maximise income. The policy of the other funds is to balance income with capital growth. During the year, Schroders continued the diversification of the portfolios to reduce the exposure of the Endowment Trust to corporate bonds and permanent interest bearing securities and to diversify holdings in common investment funds for all portfolios. Following the successful application to the Arts Council's Catalyst Endowment Scheme, a separate sub-fund of the Hallé Endowment Trust has been set up specifically for the Catalyst Endowment fund. The strategic asset allocation of that sub-fund is the same as for the main Endowment.

There are no restrictions on the trustees' power to invest and the trustees have not adopted an ethical investment policy in order that their flexibility to invest is not restricted.

Property investments are in the Cazenove Charities Property Fund and alternatives are in Ruffer Portfolio Funds.

It was agreed following a review of the investment strategy that the long-term strategic asset allocations, parameters and benchmarks would be as as in the table below:

	Hallé Endowr	nent Trust	Other portf	olios	
	Strategic allocation	Range	Strategic allocation	Range	Benchmark
Bonds	50%	40%-70%	40%	30%-50%	FTSE Brit Govt Fixed All Stocks Index **BOFA ML £ Non-Gilts Index
UK Equities	20%	10%-30%	30%	20%-40%	FTSE All Share Index
International equities	15%	5%-25%	20%	10%-30%	FTSE World ex UK
Property and alternatives	10%	0%-20%	5%	0%-20%	IPD Monthly Property Index
Cash	5%	0%-20%	5%	0%-20%	UK Interbank 7 Day

<sup>\*\*</sup>Prior to 1 November 2013 the Bond index was entirely FTSE Brit Gov't Fixed All Stocks Index.

### Reserves

The Trustees have reviewed the reserves of the Group and of the Society, which are detailed in note 9 and in the light of difficult economic circumstances and cuts in public funding agreed a reserves policy which is predicated on the basis that significant additional contributions are not required by the defined benefit pension scheme over the next four years. The Society maintains reserves in order to provide for contingencies that may arise in the future which is particularly necessary in the light of reductions in public funding and increasing dependence on other more volatile income streams. The Trustees are committed to maintaining an appropriate level of reserves and review the position on a regular basis.

The Trustees consider their expendable reserves at 31 March 2015 to comprise the General funds of the Group of a deficit of £218,000 plus the reserves of the Hallé 2058 Foundation of £1,201,000 giving a total of £830,000. It is acknowledged that the reserves held in the 2058 Foundation have been given for specific purposes to support developmental activity and are a restricted reserve within the accounts of the Society, overseen by a panel of Custodians.

Net outgoing resources on the Group's unrestricted reserves for the year amounted to £120,000 leaving the balance on unrestricted reserves before the pension liability at a deficit of £218,000 (2014: deficit £98,000). The Trustees recognise that unless the balance of reserves is increased, efforts must be made to reduce the annual deficit before investment from reserves.

As reported in previous years, the recognition of the defined benefit scheme pension liability under FRS 17 clearly has a major impact on the reported unrestricted reserves of the Group and the Society. This liability is updated annually to reflect market conditions and other actuarial assumptions. The liability at 31 March 2015 was calculated as £8,269,000 (2014: £6,556,000). Although this is significant, it does not mean that an immediate liability for this amount crystallises, and does not have an immediate cash flow impact on the charity.

The most recent actuarial valuation was carried out as of 31 March 2011. Following the latest valuation, in negotiation with the trustees of the pension fund and following professional advice, the Society has agreed a recovery plan with the trustees to eliminate the Scheme deficit by October 2031 and to ensure the benefits accrued by members of the Scheme are secure. Valuations are undertaken every three years and the next triennial actuarial valuation is as of 31 March 2014. This valuation has not yet been finalised.

Unrestricted fund balances at 31 March 2015, excluding the pension liability, showed an accumulated deficit of £218,000 (2014: deficit of £98,000). The restricted funds of £3,238,000 (2014: £3,173,000) were given for specific purposes and are unable to contribute to the pension fund deficit. Although the trustees are content that taking account of the level of grants receivable and the requirement each year to match income and expenditure and avoid accumulating a deficit, the future cash flow projections enable the Group to meets its obligations as they fall due, the trustees consider it important to remain within the policy set out above. The Trustees are resolved that the Society must balance its income and expenditure on an ongoing basis longer-term and cost cutting measures have been implemented, where possible without compromising artistic quality.

## Plans for future periods

The Trustees' key area of focus continues to be the long-term financial sustainability of the Society given the continuing uncertain economic

climate and significant cuts to public funding. Both the Arts Council and AGMA have confirmed continued funding at cash standstill through to 2017/18 which removes a significant uncertainty, however the continued government austerity programme means that in year cuts could still be possible.

A full programme of concerts is planned at the Bridgewater Hall together with touring engagements in the UK and overseas including a planned visit to China in 2016. Major audience development initiatives are planned from autumn 2016 with the aim of diversifying and extending our reach. This will be supported by significant digital development including a new website.

Our education programme will continue to work closely with Greater Manchester's music services and with individual schools and community groups to reach children, young people and disadvantaged groups across the region. The Hallé is a strategic partner in the GM Music Hub and a delivery partner in the Manchester My Hub. In addition we will further develop the Hallé youth and children's ensembles and the work of the Hallé Choir described in more detail in the Chief Executive's review of the year.

As reported elsewhere, Hallé St Peter's has now been operating successfully for two years as a rehearsal and recording venue and home for the Hallé ensembles and for use by community and other groups. We will continue to develop our use of this building particularly to expand the community and education work enabled by the Esmée Fairbairn Foundation

During the year we also took on a five year commitment to run another facility, St Michael's, Ancoats with the financial support of the Homes and Communities Agency. This is acting as additional rehearsal and storage space for our education and ensembles teams as well a being available as a resource for the community and we will continue to develop our links with the local community supported by funding from the Esmée Fairbairn Foundation.

We continue to plan to develop a second phase for Hallé St Peter's to deliver a new build extension to the existing church to house education and workshop facilities, offices, a green room and a cafeteria and have received confirmation of significant pledges of financial support to develop that project from two major trusts.

We will continue to develop our use of new digital media to give wider access to our activities, develop deeper engagement with our current supporters and to reach new ones.

### Principal risks and Uncertainties

The trustees consider the major risks facing the Society are:

- Uncertainty created by the current economic climate;
- Continued pressure on public funding;
- An inability to maintain artistic momentum;
- The threat of reduced income from box office, engagements and donors, and;
- Underfunding of the Hallé Concerts Society Retirement Benefit Scheme, which was closed to future benefit accrual in July 2006.

As reported earlier in this report, in order to mitigate the effects of these, there is a robust risk management framework in place, overseen by the audit Committee and approved by the Board with ongoing monitoring of management actions and changes in the Society's risk profile.

### TRUSTEES' REPORT

Statement of responsibilities of the Trustees of the Hallé Concerts Society in respect of the Trustees' annual report and the financial statements

The trustees are responsible for preparing the Trustees' Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the trustees to prepare financial statements for each financial year. Under that law they are required to prepare the group and parent company financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice).

Under company law the trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and charitable company and of the group's excess of income over expenditure for that period. In preparing each of the group and charitable company financial statements, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group and the charitable company will continue its activities.

The trustees are responsible for keeping adequate accounting records that are sufficient to show and explain the charitable company's transactions and disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that its financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the group and to prevent and detect fraud and other irregularities.

The trustees are responsible for the maintenance and integrity of the corporate and financial information included on the charitable company's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

### Disclosure of information to independent auditor

The trustees who held office at the date of approval of this trustees' report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditor is unaware; and each trustee has taken all the steps that they ought to have taken as a trustee to make themselves aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

### Auditor

In accordance with Section 485 of the Companies Act 2006, a resolution for the reappointment of KPMG LLP as auditor of the Charitable Company will be proposed at the Annual General Meeting, together with a resolution empowering the trustees to fix their remuneration.

By Order of the Board

David McKeith Chairman and Trustee

9 September 2015



We have examined the summary financial statements of Hallé Concerts Society for the year ended 31 March 2015 set out on pages 16 to 28.

This statement is made solely to the charitable company's members, as a body, in accordance with section 427 of the Companies Act 2006. Our work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in such a statement and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our work, for this statement, or for the opinions we have formed.

### Respective responsibilities of trustees and auditor

The board of trustees, who are also the directors of the Hallé Concerts Society for the purposes of company law, are responsible for preparing the Summary Financial Statements in accordance with applicable United Kingdom law.

Our responsibility is to report to you our opinion on the consistency of the summary financial statement within the Summary Financial Statements with the full annual financial statements and the trustees' annual report and its compliance with the relevant requirements of section 427 of the Companies Act 2006 and the regulations made there under. We also read the other information contained in the Summary Financial Statement and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the summary financial statement.

### **Basis of Opinion**

We conducted our work in accordance with Bulletin 2008/3 The auditor's statement on the summary financial statement in the United Kingdom issued by the Auditing Practices Board. Our report on the charitable group;s full annual financial statements describes the basis of our opinion on those financial statements and the trustees' annual report.

### Opinion on summary financial statements

In our opinion the summary financial statement is consistent with the full annual financial statements and the trustees' annual report of Hallé Concerts Society for the year ended 31 March 2015 and complies with the applicable requirements of section 427 of the Companies Act 2006 and the regulations made there under.

Stephen Dunn (Senior Statutory Auditor) for and on behalf of KPMG LLP, Statutory Auditor Chartered Accountants 1 St Peter's Square Manchester

M2 3AE

9 September 2015

# CONSOLIDATED AND AGGREGATED SUMMARY INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 MARCH 2015

Gross income from charitable operations ACE Exceptional Award Capital fundraising for Hallé St Peter's	Note	Before exceptional items 2015 £'000 8,808	Exceptional items 2015 £'000 - 358	Total 2015 £'000 8,808 358	Before exceptional items 2014 £'000 7,860	Exceptional items 2014 £'000	Total 2014 £'000 7,860
Total income from continuing operations Total expenditure for continuing operations		8,808 (8,614)	358 (358)	9,166 (8,972)	7,860 (7,961)	64	7,924 (7,961)
Surplus/(deficit) on ordinary activities for the year before transfers and asset disposals Loss on disposal of fixed assets Profit on disposal of investments		194 (4) 12	-	194 (4) 12	(101) - 55	64	(37) - 55
Finance cost of defined benefit pension scheme		(193)	-	(193)	(218)	-	(218)
Net income after interest and charges Transfer from/(to) endowment funds	10	9 1	-	9 1	(264) (174)	64	(200) (174)
Net surplus/(deficit) for the year Dealt with by:		10	-	10	(438)	64	(374)
The Society Subsidiary company and related trusts		(161) 171	-	(161) 171	(572) 134	64	(508) 134
		10	-	10	(438)	64	(374)

- Total income comprises £8,025,000 for unrestricted funds and £1,141,000 for restricted funds. A detailed analysis of income and expenditure is provided in the Statement of Financial Activities on page 17.
- Income and expenditure totals are shown after eliminating inter-group transactions.
- Exceptional items comprise income and expenditure for the Arts Council Exceptional Award for the collaborative project with Orchestre Kimbanguiste de Kinshasa, the South Bank Centre and Bristol Music Trust, which is a non-recurring item.
- A detailed analysis of expenditure is provided in the Statement of Financial Activities and notes 4 and 5.
- The Group had no recognised gains or losses other than the surplus in both the current and preceding years and the movements in other recognised gains and losses as shown in the Statement of Financial Activities.
- In both the current and preceding years the surplus calculated on an historical cost basis is not materially different from the reported results as above.
- The Summary Income and Expenditure Account is derived from the Statement of Financial Activities on page 17 which, together with the notes to the accounts on pages 21 to 28, provides full information on the movements during the year on all funds of the Group.
- During the year, the Group has neither discontinued any of its operations nor acquired any new ones.

The notes on pages 21 to 28 form part of these accounts.

# CONSOLIDATED AND AGGREGATED STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 31 MARCH 2015

Note Incoming resources	Unrestricted Funds 2015 £'000	Restricted funds 2015 £'000	Endowment Funds 2015 £'000	Total 2015 £'000	Total 2014 £'000
Incoming resources Incoming resources from generated funds:					
Voluntary income 1	3,907	906	311	5,124	4,999
Activities for generating funds 2	716	-	-	716	520
Investment income	235	-	240	215	
Incoming resources from charitable activities:					
Orchestral activity and education 3	3,397	-	-	3,397	3,067
Total incoming resources	8,025	1,141	311	9,477	8,801
	-,			-,	-,
Resources expended					
Costs of generating funds:					
Costs of generating voluntary income 4	389	5	-	394	352
Investment management expenses	-	14	-	14	13
Charitable activities 5	7,647	859	-	8,506	7,521
Governance costs	35	27	-	62	72
Other resources expended					
Pension finance costs	193	-	-	193	218
Total resources expended	8,264	905	-	9,169	8,176
Net (outgoing)/incoming resources before transfers	(239)	236	311	308	625
Transfers between funds 10	194	(193)	(1)	-	-
Net (outgoing)/incoming resources before other recognised gains and losses Other recognised gains and losses	(45)	43	310	308	625
Gains on investment assets	3	22	8	33	235
Actuarial (loss)/gain on defined benefit pension scheme	(1,791)	-	-	(1,791)	826
Net movement of funds	(1,833)	65	318	(1,450)	1,686
Reconciliation of funds Total funds brought forward at 1 April	(6,654)	3,173	5,243	1,762	76
Total funds carried forward at 31 March 9	(8,487)	3,238	5,561	312	1,762

All incoming and outgoing resources derive from continuing operations. The Group has no gains and losses other than those recognised in this Statement of Financial Activities.

The accompanying notes form part of these financial statements.

# CHARITABLE COMPANY STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 31 MARCH 2015

	Note	Unrestricted Funds 2015 £'000	Restricted fund 2015 £'000	Endowment Funds 2015 £'000	Total 2015 £'000	Total 2014 £'000
Incoming resources						
Incoming resources from generated funds:	7	2014	025		4.020	4.030
Voluntary income Activities for generating funds	1 2	3,914 701	925	-	4,839 701	4,030 503
Investment income	۷	701	-	9	701	505
Incoming resources from charitable activities:		J	_	7	11	
Orchestral activity and education	3	3,397	_	_	3,397	3,067
or one strait doubtly and education		2,271			2,2 7 1	2,007
Total incoming resources		8,016	930	-	8,946	7,611
Resources expended						
Costs of generating funds:						
Costs of generating voluntary income	4	382	5	-	387	345
Charitable activities	5	7,640	830	-	8,470	7,488
Governance costs		38	21	-	59	69
Other resources expended Pension finance costs		193	-	-	193	218
Total resources expended		8,253	856	-	9,109	8,120
Net (outgoing)/ incoming resources before other recognised gains and los	ses	(237)	74	-	(163)	(509)
Other recognised gains and losses						
Gains on investment assets		3	-	-	3	1
Actuarial (loss)/gain on defined benefit pension scheme		(1,791)	-	-	(1,791)	826
Net movement of funds		(2,025)	74	-	(1,951)	318
Reconciliation of funds  Total funds brought forward at 1 April		(6,900)	2,661	42	(4,197)	(4,515)
Total funds carried forward at 31 March	9	(8,925)	2,735	42	(6,148)	(4,197)

All incoming and outgoing resources derive from continuing operations. The charitable company has no gains and losses other than those recognised in this Statement of Financial Activities.

The accompanying notes form part of these financial statements.

# CONSOLIDATED AND AGGREGATED AND CHARITABLE COMPANY BALANCE SHEETS AT 31 MARCH 2015

Notes	Group 2015 £'000	Group 2014 £'000	Company 2015 £'000	Company 2014 £'000
Fixed assets Tangible assets 8 Investments	1,861 5,424	1,972 5,190	1,510 96	1,606 93
	7,285	7,162	1,606	1,699
Current assets Stocks Debtors Cash at bank and in hand	3 1,304 1,339	3 669 1,781	3 1,324 818	3 824 1,108
Cash at Sank and in hand				
Liabilities:	2,646	2,453	2,145	1,935
Creditors: amounts falling due within one year	(1,350)	(1,297)	(1,630)	(1,275)
Net current assets	1,296	1,156	515	660
Total assets less liabilities excluding pension liability	8,581	8,318	2,121	2,359
Pension liability	(8,269)	(6,556)	(8,269)	(6,556)
Total assets less liabilities including pension liability	312	1,762	(6,148)	(4,197)
Capital funds Endowments				
Income funds Restricted funds	5,561	5,243	42	42
	3,238	3,173	2,735	2,661
Unrestricted funds: Non-charitable funds	5	5	-	-
Other charitable funds Pension reserve	(223) (8,269)	(103) (6,556)	(656) (8,269)	(344) (6,556)
	(8,487)	(6,654)	(8,925)	(6,900)
Total Funds 9	312	1,762	(6,148)	(4,197)

These financial statements were approved by the Board of Trustees on 9 September 2015 and signed on its behalf by

David McKeith

Chairman

Brandon Leigh

Chairman of Audit Committee

# CONSOLIDATED AND AGGREGATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2015

	2015	2014
	£'000	£'000
Cash inflow from operating activities	(452)	1,199
Return on investments and servicing of finance	238	211
Capital expenditure and financial investment	(228)	(1,268)
(Decrease)/increase in cash in the year	(442)	142
Notes to the group each flow statement	2015	2014
Notes to the group cash flow statement	£'000	£'000
Reconciliation of net incoming resources to net cash inflow from operating activities	1.000	2,000
Net incoming resources	308	624
Depreciation charge	139	134
(Increase)/decrease in debtors	(635)	507
Increase in creditors	53	200
Decrease in pension fund liability	(79)	(52)
Interest received	(6)	(8)
Interest paid	2	(0)
Investment income	(234)	(206)
Threstment income	(2)4)	(200)
Net cash (outflow)/inflow from operating activities	(452)	1,199
Return on investments and servicing of finance		
Interest received	6	8
Interest paid	(2)	(3)
Dividends received	234	206
Net cash inflow from returns on investments	238	211
Capital expenditure and financial investment		
Payments to acquire tangible fixed assets	(51)	(75)
Receipts from sales of tangible fixed assets	23	-
Payments to acquire fixed asset investments	(464)	(1,463)
Receipts from sales of fixed asset investments	264	270
Net cash outflow from capital expenditure and financial investment	(228)	(1,268)
Reconciliation of net cash flows to movement in net funds		
(Decrease)/increase in cash in the year	(442)	142
Net funds at 1 April	1,781	1,639
rectands de 17 pril	1,701	1,027
Net funds at 31 March	1,339	1,781
Analysis of changes in net funds		
	Λ + ٦	V + 21

At 1

April 2014

£'000

1,781

At 31

£'000

1,339

Cash flow March 2015

£'000

(442)

Cash in hand and at bank

# NOTES TO THE ACCOUNTS

(forming part of the financial statements)

# 1 Voluntary income

Voluntary income					
Group	Unrestricted Funds 2015 £'000	Restricted funds 2015 £'000	Endowment Funds 2015 £'000	Total 2015 £'000	Total 2014 £'000
Grants receivable Revenue grants receivable: Arts Council England	2,084	_		2,084	2,075
Association of Greater Manchester Authorities Manchester City Council	821 374	-	-	821 374	821 394
Total revenue grants receivable	3,279	-	-	3,279	3,290
Other grants receivable Arts Council England – Catalyst (Capital and Lottery funding) Exceptional Award (Lottery)	-	- 358	155	155 358	653 -
Total grants receivable	3,279	358	155	3,792	3,943
Donations and similar income Fundraising donations Membership subscriptions Legacies and bequests	372 42 214	548 - -	114 - 42	1,034 42 256	758 53 245
Total donations and similar income	628	548	156	1,332	1,056
Total voluntary income	3,907	906	311	5,124	4,999
Company	Unrestricted Funds 2015	funds 2015	Endowment Funds 2015	Total 2015	Total 2014
Grants receivable	Funds	funds	Funds		
. ,	Funds 2015	funds 2015	Funds 2015	2015	2014
Grants receivable Revenue grants receivable: Arts Council England Association of Greater Manchester Authorities	Funds 2015 £'000	funds 2015 £'000	Funds 2015	2015 £'000 2,084 821	2014 £'000 2,075 821
Grants receivable Revenue grants receivable: Arts Council England Association of Greater Manchester Authorities Manchester City Council	Funds 2015 £'000 2,084 821 374	funds 2015 £'000	Funds 2015 £'000	2015 £'000 2,084 821 374	2014 £'000 2,075 821 394
Grants receivable Revenue grants receivable: Arts Council England Association of Greater Manchester Authorities Manchester City Council  Total grants receivable  Other grants receivable	Funds 2015 £'000 2,084 821 374	funds 2015 £'000 - - -	Funds 2015 £'000	2015 £'000 2,084 821 374 3,279	2014 £'000 2,075 821 394
Grants receivable Revenue grants receivable: Arts Council England Association of Greater Manchester Authorities Manchester City Council  Total grants receivable Other grants receivable Arts Council England Exceptional Award (Lottery)  Total grants receivable Donations and similar income Fundraising donations Membership subscriptions	Funds 2015 £'000  2,084 821 374  3,279  571 42	funds 2015 £'000 - - - - - 358 358	Funds 2015 £'000	2015 £'000 2,084 821 374 3,279 358 3,637	2014 £'000 2,075 821 394 3,290 - 3,290 661 53
Grants receivable Revenue grants receivable: Arts Council England Association of Greater Manchester Authorities Manchester City Council  Total grants receivable Other grants receivable Arts Council England Exceptional Award (Lottery)  Total grants receivable Donations and similar income Fundraising donations Membership subscriptions Legacies and bequests	Funds 2015 £'000  2,084 821 374  3,279  - 3,279  571 42 22	funds 2015 £'000 - - - - 358 358 358	Funds 2015 £'000	2015 £'000 2,084 821 374 3,279 358 3,637 1,138 42 22	2014 £'000 2,075 821 394 3,290 - 3,290 661 53 26
Grants receivable Revenue grants receivable: Arts Council England Association of Greater Manchester Authorities Manchester City Council  Total grants receivable Other grants receivable Arts Council England Exceptional Award (Lottery)  Total grants receivable Donations and similar income Fundraising donations Membership subscriptions	Funds 2015 £'000  2,084 821 374  3,279  571 42	funds 2015 £'000 - - - - - 358 358	Funds 2015 £'000	2015 £'000 2,084 821 374 3,279 358 3,637	2014 £'000 2,075 821 394 3,290 - 3,290 661 53

# 2 Activities for generating funds

Sponsorship and other income Corporate sponsorship Fundraising events Other income
Total activities for generating funds

Group 2015 £'000	Group 2014 £'000	Company 2015 £'000	Company 2014 £'000
493	372	493	372
15	17	-	-
208	131	208	131
716	520	701	503

# NOTES TO THE ACCOUNTS

(forming part of the financial statements)

## 3 Incoming resources from charitable activities

Orchestral concerts and related work Box office income (Manchester promotions) Engagement income Overseas touring Broadcasts, recordings and other income

Education and Outreach Hallé St Peter's & St Michael's

Group and Company 2015 £'000	Group and Company 2014 £'000
1,514 907 391 182	1,511 954 - 182
2,994 288 115	2,647 330 90
3,397	3,067

### 4 Costs of generating voluntary income - fundraising

Fundraising salary & administration costs Campaign & event costs Allocated support costs

Group	Group	Company	Company
2015	2014	2015	2014
£'000	£'000	£'000	£'000
333	289	333	290
7	7	-	-
54	56	54	55
394	352	387	345

Unrestricted Restricted Endowment

### 5 Costs of charitable activity

	Funds	funds	Funds	Total	Total
Group	2015	2015	2015	2015	2014
Orchestral concerts and related work	£'000	£'000	£'000	£'000	£'000
Orchestra, related staff and other costs	3,883	_	_	3,883	3,787
Conductors and soloists	715	-	-	715	668
Augmenting extra players	136	-	-	136	141
Overseas tours	390	-	-	390	-
Travel and subsistence	128	-	-	128	153
Hall hire	635	-	-	635	708
Sundry concert costs	56	10	-	66	102
Music and instrument hire	61		-	61	56
Recording costs	4	75	-	79	46
Marketing & Communications	438	-	-	438	393
Box office charges	144	-	-	144	142
Programme costs	51	-	-	51	51
Depreciation	14	125 4	-	139	129
Loss on disposal of fixed assets	424	4	-	4 424	420
Support costs	424		-	424	420
	7,083	210	-	7,293	6,796
Education and outreach					
Direct Education costs	210	100	-	310	300
Choir, Youth Orchestra, Youth Choir, & Children's Choir	155	161	-	316	238
Exceptional Award costs	-	355	-	355	-
Support costs	55	-	-	55	56
	420	616	-	1,036	594
Hallé St Peter's & St Michael's costs	144	19	-	163	119
Payments to beneficiaries	-	14	-	14	12
Total charitable expenditure	7,647	859	-	8,506	7,521

Charitable expenditure for the Company is the same as for the Group with the exception of depreciation, payments to beneficiaries, donations to related group trusts and support costs, which are analysed in note 6.

## Costs of charitable activity (cont.)

Unrestricted Funds 2015 £'000	Restricted funds 2015 £'000	Endowment Funds 2015 £'000	Total 2015 £'000	Total 2014 £'000
,	-	-	,	3,787
	-	-		668
	-	-		141
	-	-		-
	-	-		153
	-	-		708
	10	-		102
	-	-		56
	75	-		46
	-	-		393
	-	-		142
	-	-		51
14	110	-		112
4	-	-	· ·	-
417	-		417	416
7,076	195	-	7,271	6,775
210	100	-	310	300
155	161	-	316	238
-	355	-	355	-
55	-	-	55	56
420	616	-	1,036	594
144	19	-	163	119
7,640	830	-	8,470	7,488
	Funds 2015 £'000  3,883 715 136 390 128 635 56 61 4 438 144 51 14 4 417  7,076  210 155 - 55 420  144	Funds 2015 2015 2015 2015 2015 2015 2010 000 2000 2	Funds 2015 2015 2015 €'000 €'	Funds 2015         funds 2015         Funds 2015         Total 2015           £'000         £'000         £'000         £'000           3,883         -         -         3,883           715         -         -         715           136         -         -         136           390         -         -         390           128         -         -         635           56         10         -         66           61         -         -         61           4         75         -         79           438         -         -         438           144         -         -         144           51         -         -         51           14         110         -         124           4         -         -         4           417         -         -         310           155         161         -         316           -         355         -         55           55         -         -         55           420         616         -         1,036           1

# 6 Analysis of support costs

Analysis of support costs						
	Orchestral work	Education	Fundraising	Governance	Total	Total
	2015 £'000	2015 £'000	2015 £'000	2015 £'000	2015 £'000	2014 £'000
Group						
Management and Finance	235	30	29	15	309	339
Office and sundry operational costs	189	25	25	12	251	221
Professional and consultancy fees -		-	-	35	35	44
	424	55	54	62	595	604
Company						
Management and Finance	235	30	29	15	309	339
Office and sundry operational costs	182	25	25	13	245	216
Professional and consultancy fees	-	-	-	31	31	41
	417	55	54	59	585	596

# NOTES TO THE ACCOUNTS

(forming part of the financial statements)

### 7 (a) Staff numbers and costs

The average number of full-time equivalent employees during the year, analysed by category, was as follows:

Group and Group and Company Company 2015 2014 Number Number Orchestral musicians 69 71 Administrative and other non-playing personnel 38 35 107 106

Administration staff numbers for the year include 4 full time maternity cover posts.

The aggregate payroll costs of these persons were as follows:

Salaries and fees Employers' National Insurance contributions Employers' Group Personal Pension Plan pension contributions

Group and Company 2015	Group and Company 2014
£'000	£'000
3,385	3,308
330	332
364	350
4,079	3,990

### 7 (b) Remuneration of trustees and employees

The Trustees receive no remuneration nor reimbursement of expenses and derive no financial benefit from their services to the Society.

The number of employees whose emoluments (salaries and benefits in kind) amounted to more than £60,000 during the year was as follows:

The employers' contribution to the Hallé Group Personal Pension Plan for the above employees was £10,000 (2014: £10,000).

# 8 Tangible fixed assets

Group	Leasehold Property £'000	Music Library £'000	Musical Instruments £'000	Fixtures & Fittings £'000	Motor Vehicles £'000	Total £'000
Cost or valuation At 1 April 2014 Additions Disposals	1,219	95 - -	947 22 (24)	501 29 (116)	134 - -	2,896 51 (140)
At 31 March 2015	1,219	95	945	414	134	2,807
<b>Depreciation</b> at 1 April 2014 Charge for the year Disposals	(48) (48)	(95) - -	(394) (34) 1	(305) (30) 116	(82) (27)	(924) (139) 117
At 31 March 2015	(96)	(95)	(427)	(219)	(109)	(946)
Net book value At 31 March 2015	1,123	-	518	195	25	1,861
At 31 March 2014	1,171	-	553	196	52	1,972
Company Cost or valuation At 1 April 2014 Additions Disposals	1,219 - -	95 - -	539 22 (24)	501 29 (116)	134 - -	2,488 51 (140)
At 31 March 2015	1,219	95	537	414	134	2,399
<b>Depreciation</b> At 1 April 2014 Charge for the year Disposals	(48) (48)	(95) - -	(351) (19) 1	(306) (30) 116	(82) (27)	(882) (124) 117
At 31 March 20145	(96)	(95)	(369)	(220)	(109)	(889)
Net book value At 31 March 2015	1,123	-	168	194	25	1,510
At 31 March 2014	1,171	-	188	195	52	1,606

### 9 Analysis of Total Funds Group

Group						
	At 31 March	Income	Expenditure	Actuarial & Investment	Transfers	At 31
	2014		G	Gains/(losses)		March 2015
	£'000	£'000	£'000	£'000	£'000	£'000
Unrestricted reserves						
General funds	(98)	8,025	(8,342)	3	194	(218)
Pension reserve	(6,556)	-	78	(1,791)	-	(8,269)
Total unrestricted funds	(6,654)	8,025	(8,264)	(1,788)	194	(8,487)
Restricted funds						
Fixed asset reserves	74	-	(34)	-	-	40
St Peter's capital fund	1,370	-	(74)	-	-	1,296
Monument Phase 2 feasibility	-	200	(20)	-	-	180
Monument Artistic ACE Exceptional Award	-	200 358	(35) (358)	-	-	165
Education and outreach	4	33	(33)	_	-	4
Warburg Artistic Fund	10	-	(10)	-	-	-
Hallé 2058 Foundation	1,201	98	(251)	-	-	1,048
Sickness & Benevolent Fund	391	15	(17)	11	-	400
Charles Hallé Restricted Funds	106	2	(41)	-	(102)	87
Hallé Endowment Trust	17	215	(32)	11	(193)	18
Total restricted funds	3,173	1,141	(905)	22	(193)	3,238
Endowment Funds						
HET Endowment fund	3,887	3	-	17	(4)	3,903
HET Catalyst Endowment fund	1,314	308	-	(9)	3	1,616
HCS Endowment fund	42	-	-	-	-	42
Total endowment funds	5,243	311	-	8	(1)	5,561
Total endowment funds  Total funds	1,762	9,477	(9,169)	(1,758)	-	5,561
Total funds			(9,169)			
			(9,169)			
Total funds  Company Unrestricted reserves General funds	1,762		(8,331)	(1,758)		312
Total funds Company Unrestricted reserves	1,762	9,477		(1,758)		312
Total funds  Company Unrestricted reserves General funds	1,762	9,477	(8,331)	(1,758)	-	312
Total funds  Company Unrestricted reserves General funds Pension reserve	1,762 (344) (6,556)	<b>9,477</b> 8,016	(8,331) 78	(1,758) 3 (1,791)	-	(656) (8,269)
Total funds  Company Unrestricted reserves General funds Pension reserve  Total unrestricted funds	1,762 (344) (6,556)	<b>9,477</b> 8,016	(8,331) 78	(1,758) 3 (1,791)	-	(656) (8,269)
Total funds  Company Unrestricted reserves General funds Pension reserve  Total unrestricted funds  Restricted funds  Fixed asset reserves St Peter's capital fund	(344) (6,556) (6,900)	9,477 8,016 - 8,016	(8,331) 78 (8,253) (34) (74)	(1,758) 3 (1,791)	-	(656) (8,269) (8,925) 42 1,296
Total funds  Company Unrestricted reserves General funds Pension reserve  Total unrestricted funds  Restricted funds  Fixed asset reserves St Peter's capital fund Monument Phase 2 feasibility	(344) (6,556) (6,900)	9,477 8,016 - 8,016	(8,331) 78 (8,253) (34) (74) (20)	(1,758) 3 (1,791)	-	(656) (8,269) (8,925) 42 1,296 180
Total funds  Company Unrestricted reserves General funds Pension reserve  Total unrestricted funds  Restricted funds  Fixed asset reserves St Peter's capital fund Monument Phase 2 feasibility Monument Artistic	(344) (6,556) (6,900)	9,477 8,016 - 8,016	(8,331) 78 (8,253) (34) (74) (20) (35)	(1,758) 3 (1,791)	-	(656) (8,269) (8,925) 42 1,296
Company Unrestricted reserves General funds Pension reserve  Total unrestricted funds  Restricted funds Fixed asset reserves St Peter's capital fund Monument Phase 2 feasibility Monument Artistic ACE Exceptional Award	1,762 (344) (6,556) (6,900) 76 1,370	9,477 8,016 - 8,016 - 200 200 358	(8,331) 78 (8,253) (34) (74) (20) (35) (358)	(1,758) 3 (1,791)	-	(656) (8,269) (8,925) 42 1,296 180 165
Total funds  Company Unrestricted reserves General funds Pension reserve  Total unrestricted funds  Restricted funds  Fixed asset reserves St Peter's capital fund Monument Phase 2 feasibility Monument Artistic	(344) (6,556) (6,900)	9,477 8,016 - 8,016	(8,331) 78 (8,253) (34) (74) (20) (35)	(1,758) 3 (1,791)	-	(656) (8,269) (8,925) 42 1,296 180
Company Unrestricted reserves General funds Pension reserve  Total unrestricted funds  Restricted funds Fixed asset reserves St Peter's capital fund Monument Phase 2 feasibility Monument Artistic ACE Exceptional Award Education & outreach	1,762  (344) (6,556)  (6,900)  76 1,370	9,477  8,016  -  8,016  -  200 200 358 49	(8,331) 78 (8,253) (34) (74) (20) (35) (358) (49)	(1,758) 3 (1,791)	-	(656) (8,269) (8,925) 42 1,296 180 165
Company Unrestricted reserves General funds Pension reserve  Total unrestricted funds  Restricted funds Fixed asset reserves St Peter's capital fund Monument Phase 2 feasibility Monument Artistic ACE Exceptional Award Education & outreach Other restricted funds	1,762 (344) (6,556) (6,900) 76 1,370 - - - 4 -	9,477  8,016  -  8,016  -  200 200 358 49	(8,331) 78 (8,253) (34) (74) (20) (35) (358) (49) (25)	(1,758) 3 (1,791)	-	(656) (8,269) (8,925) 42 1,296 180 165
Company Unrestricted reserves General funds Pension reserve  Total unrestricted funds  Restricted funds Fixed asset reserves St Peter's capital fund Monument Phase 2 feasibility Monument Artistic ACE Exceptional Award Education & outreach Other restricted funds Warburg Artistic Fund	1,762  (344) (6,556)  (6,900)  76 1,370	9,477  8,016  -  8,016  -  200 200 358 49 25	(8,331) 78 (8,253) (34) (74) (20) (35) (358) (49) (25) (10)	(1,758) 3 (1,791)	-	(656) (8,269) (8,925) 42 1,296 180 165 - 4
Company Unrestricted reserves General funds Pension reserve  Total unrestricted funds  Restricted funds Fixed asset reserves St Peter's capital fund Monument Phase 2 feasibility Monument Artistic ACE Exceptional Award Education & outreach Other restricted funds Warburg Artistic Fund Hallé 2058 Foundation	1,762 (344) (6,556) (6,900)  76 1,370 4 - 10 1,201	9,477  8,016  -  8,016  -  200 200 358 49 25 - 98	(8,331) 78 (8,253) (34) (74) (20) (35) (358) (49) (25) (10) (251)	(1,758) 3 (1,791)	-	(656) (8,269) (8,925) 42 1,296 180 165 - 4 - 1,048
Company Unrestricted reserves General funds Pension reserve  Total unrestricted funds  Restricted funds Fixed asset reserves St Peter's capital fund Monument Phase 2 feasibility Monument Artistic ACE Exceptional Award Education & outreach Other restricted funds Warburg Artistic Fund	1,762 (344) (6,556) (6,900)  76 1,370 4 - 10 1,201	9,477  8,016  -  8,016  -  200 200 358 49 25 - 98	(8,331) 78 (8,253) (34) (74) (20) (35) (358) (49) (25) (10) (251)	(1,758) 3 (1,791)	-	(656) (8,269) (8,925) 42 1,296 180 165 - 4 - 1,048
Company Unrestricted reserves General funds Pension reserve  Total unrestricted funds  Restricted funds Fixed asset reserves St Peter's capital fund Monument Phase 2 feasibility Monument Artistic ACE Exceptional Award Education & outreach Other restricted funds Warburg Artistic Fund Hallé 2058 Foundation	1,762 (344) (6,556) (6,900)  76 1,370 4 - 10 1,201 2,661	9,477  8,016  -  8,016  -  200 200 358 49 25 - 98	(8,331) 78 (8,253) (34) (74) (20) (35) (358) (49) (25) (10) (251)	(1,758) 3 (1,791)	-	(656) (8,269) (8,925) (8,925) 42 1,296 180 165 - 4 - - 1,048 2,735
Company Unrestricted reserves General funds Pension reserve  Total unrestricted funds  Restricted funds Fixed asset reserves St Peter's capital fund Monument Phase 2 feasibility Monument Artistic ACE Exceptional Award Education & outreach Other restricted funds Warburg Artistic Fund Hallé 2058 Foundation  Endowment Funds HCS Endowment fund	1,762 (344) (6,556) (6,900)  76 1,370 10 1,201 2,661	9,477  8,016  -  8,016  -  200 200 358 49 25 - 98	(8,331) 78 (8,253) (34) (74) (20) (35) (358) (49) (25) (10) (251)	(1,758) 3 (1,791)	-	(656) (8,269) (8,925) (8,925) 42 1,296 180 165 - 4 - - 1,048 2,735

### 9. Restricted funds

All restricted funds are used in line with the original restrictions imposed by the donors.

- The fixed asset reserves represent monies provided for capital expenditure which in accordance with applicable accounting standards will be reduced over the useful lives of the assets in line with their depreciation.
- The Education and outreach funds represent funds received in support of specific educational and outreach projects.
- The Warburg Artistic Fund represents monies received from the Sir Siegmund Warburg Voluntary Settlement in respect of forthcoming artistic projects.
- The St Peter's Capital Fund represent monies received to support the conversion of St Peter's, Ancoats into a rehearsal centre and home for the Hallé ensembles and in accordance with applicable accounting standards will be reduced over the useful lives of the assets in line with their depreciation.
- The Monument funds represent funding received for support for feasibility work for Hallé St Peter's Phase Two and to support the artistic programme.
- The Arts Council Exceptional Award was a Lottery award made in support of an artistic collaboration with the Orchestre Kimbanguiste de Kinshasa, the South Bank Centre and Bristol Music Trust.
- The Other restricted funds relate to funding received from the Homes and Communities Agency in support of the Hallé's residency in St Michael's and other project specific funding.
- The Hallé 2058 Foundation Funds represents monies received in support of the fundraising effort for the Hallé's 150th birthday combined with the funds raised by the earlier Hallé Public Appeal. The funds are administered by an independent panel of Custodians and support was given to a number of education and outreach initiatives during the year.
- The Sickness and Benevolent Fund and Hallé Endowment Trust funds represents donations and investments held for the restricted distributable purposes of those trusts.
- The Charles Hallé Foundation restricted funds represent funds received from a variety of donors for specific educational and outreach projects including monies given by the Homes and Communities Agency to support activity in St Michael's for five years. Funds include gifts of shares in companies listed on the Alternative Investment Market. Those funds are disclosed in the accounts of the Charles Hallé Foundation.

### **Endowment funds**

Endowments amounting to £42,000 (2014: £42,000) represent the amounts received from members under Article 10 of the Articles of Association.

Funds held in the Hallé Endowment Trust are in respect of public donations received. All endowment funds are in respect of permanent endowments. During the year the Society continued to raise money for the Catalyst Endowment Fund which is being matched  $\pounds$  for  $\pounds$  by the Arts Council up to a maximum of  $\pounds 1m$ . All funds raised for the fund are invested in a separately designated fund within the Hallé Endowment Trust.

### 10 Transfers between funds

Group

Transfers between funds	
HET donation to Society funds	
HET Catalyst donation to Society funds	

Realised gain on disposal of HET investments

Transfer depreciation of Amati violin to revaluation reserve

### Total transfers between funds

Unrestricted Funds 2015 £'000	Restricted funds 2015 £'000	Endowment Funds 2015 £'000	Total 2015 £'000
143	(143)	-	-
51	(51)	-	-
-	(15)	15	-
-	16	(16)	-
194	(193)	(1)	-

### NOTES TO THE ACCOUNTS

(forming part of the financial statements)

### 11 Pensions

### Defined contribution pension scheme

Since 1 April 2014 the Hallé Concerts Society auto enrols all eligible employees into a contributory Group Personal Pension Plan with Royal London. Prior to this, a contributory Stakeholder Scheme was offered to all permanent employees with Standard Life. Employees joining the stakeholder pension contract directly with Standard Life. All contributions are charged to the income and expenditure account as they arise. The pension cost charge for the current year was £364,000 (2014: £350,000).

The Company also paid deficit removal contributions to the closed defined benefit pension scheme detailed below. The following information relates to the group and the company.

### Defined benefit pension scheme

The Society's defined benefit pension scheme (the Hallé Concerts Society Retirement Benefits Scheme) which provided benefits based on final pensionable salary, was closed to future accrual of benefits from 1 July 2006. The assets of the Scheme are held separately from those of the Society in a trustee-administered fund. The full actuarial valuation at 31 March 2011 showed a deficit of £4.5m on the Trustees' funding basis. The valuation due at 31 March 2014 has not yet been finalised.

To make good the deficit the Trustees agreed with the Society a plan to pay off the shortfall requiring the Society to make payments from 1 April 2012 to 31 October 2031 of £265,200 increasing annually in line with the increase in the index of Average Weekly Earnings (non-seasonally adjusted, excluding bonuses) with the first increase applying from 1 April 2013.

From 1 April 2009 to 1 April 2012 employer contributions were at a rate of £250,000 per annum increasing on 1 April each year in line with the increase in the Average Weekly Earnings Index, until 2033. The Society contributed £271,000 to the Scheme in the 2014/15 financial year.

The 2011 actuarial valuation is updated each year on an approximate basis by a qualified independent actuary.

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Mr C. F. Winter Barry Wood Mrs Ann Woolliscroft Dr J. M. Worth Dr David Yorke

A Music Lover
In memory of Margaret Brailsford
In memory of Mr Tom Chadwick
In memory of Liz Glynn
In memory of Dr D B Jones
In memory of Mrs Marie Markland
In memory of Patsy Pringle
In memory of Dr Barbara Smith

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Mrs Pat McMillan
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Mr C.K. Andrews Mr and Mrs Black In Memory of Rabbi Felix Carlebach from his family, friends and supporters Pamela Cate Mr Peter Copping Miss Rebecca Louise Finch Mrs Vivian Glass Mr Harry Johnson Mr A. and the late Mrs A. Johnson Kenneth Kay Mr C H Pooley Brian and Glenna Robson Bernadette Rudman Mr and Mrs R.P. Shepherd JP DL Lynne and Bob Spencer Mr and Mrs Brian Tetlow

# MEMBERS OF THE HALLÉ CONCERTS SOCIETY AT SEPTEMBER 2015

The following is a list of permanent members of the Hallé Concerts Society and those members who have paid their subscription for the 2014-15 season.

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Mrs Pamela M. Cunningham Dr Ian Curbishley Mrs Margaret Dale Mr D. N. Dale Mr N. Daniels Mr R. F. Davies Mr G. B. Davies Miss E. Davis Mrs Sarah A. Davnall Mr Peter J. Dawson Mrs Nora Dawson Mr Derek De Belder Mr Alan M Dean Mr D G Dearden Reverend Francis Deeney Mr D. Delahunty Miss Joyce T. Delves Mr Peter Dent Mrs Judith Dent Mr and Mrs Derek Durling Mr B. A. Desousa Professor Peter Dicken Mr Alan J. Dickinson Rev. H. Dickinson Mr John Dickinson Prof. G. B. Dix Mrs Lynda A. Dobbie Mr D. V. Dormer Mr A. C. Dornev Miss Lesley M. Duckworth Mrs Vera Dudley Mr S. B. Dugdale Miss M. L. Dunn Mr James R. Dunn Dr Paul Durham Mr Trevor Eades Mr Michael Eagles Mr R Farnshaw Mr John A. East Mr Barry Eastwood Mr H. G. Ebbins Mrs. Stella Eberlein Dr George A. Eccleston Mrs Valerie Edminson Dr D. L. Edwards Mr John Edwards Dr Rosemary Ellerby Mrs Beryl K. Emery Mr D. R. Emery Mr Nigel G. Etheridge Mrs Joy Evans Mrs Jean A Evans Mr J. T. Evans Mrs Janet Evans Mr Peter D. Fairclough Mrs D. Falconer Prof. Patrick G. Farrell Mr David Farrow Mr Jack Fillingham Mr R. A. Finnis Mr J. H. Fisher Mr Norman T. Fitt

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Mrs J H Hollows

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Mr G. Jones

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Dr John E. Tebbett
Dr C. E. Terrell-Nield
Mr C. J. W. Thickett

Dr E. H. Thomas

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Mrs Margaret G. Toft Mr Robert Tonge Sir Simon Towneley Dr G. M. Trafford Jones Mr Alan Trappe Mr T. Tsubaki Mrs Susan Tully

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Mrs Hazel Turner

Mrs C. E. Turpie

Mr T. I. Uprichard
Mr Adrian M. Vessey
Miss Thelma Vials
Mr G. J. Von Arx
Miss Emma Wadsworth
Mr James Wadsworth

Mr James Wadsworth
Mr John Wagstaff
Mr Donald E. Wagstaff
Mr J. L. Wales
Mr Ian Wallace
Mrs V. Evelyn Wallworth
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Mr D. S. Walton

Mr Neil Warren Mrs Kathleen Washington

Miss Joan B. Waterworth Mr D. Watson Mr E. J. Watson Mr Stewart Watson Mrs J. Watson

Mr Geoffrey K. Watson Mr J. S. Weir Mrs Elaine West Mr Martin West Mrs Wendy Westoby Mrs Sybil Westwood Mrs Charlotte Westwood

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Mr Khow Wong
Mrs Joan Wood
Mr A. Woods
Mr Derek Woods
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Mr Jeffrey Worden
Mr Peter Worrell
Miss Myra Worsley

Dr J. M. Worth Mr Norton Wragg Mr A. H. Wright Professor David Yates Mr Angus G. D. Yeaman Dr David Yorke

Dr R. M. Yule

# PLAYERS AND ORCHESTRAL CHAIR ENDOWMENTS AT SEPTEMBER 2015

### FIRST VIOLINS

Lyn Fletcher (Leader) Paul Barritt

(Permanent Guest Leader)

Sarah Ewins

(Associate Leader)

Tiberiu Buta

Ian Watson Zoe Colman

Peter Liang

Alison Hunt

Helen Bridges †

Nicola Clark †

Victor Hayes

John Gralak

Michelle Marsh

Anya Muston

Steven Proctor

### SECOND VIOLINS

Eva Thorarinsdottir (Section Leader) Philippa Heys Paulette Bayley

Julia Hanson

Rosemary Attree Caroline Abbott †

Grania Royce †

Christine Davey Elizabeth Bosworth

John Purton Hannah Smith

Hailian Si

### **VIOLAS**

Timothy Pooley †
(Section Leader)
Julian Mottram †

Piero Gasparini †

Robert Criswell †

Gemma Dunne

Chris Emerson

Sue Baker

Martin Schäfer

### **CELLOS**

Nicolas Trygstad (Section Leader)

Simon Turner

Dale Culliford

David Petri †

Jane Hallett Clare Rowe

Julie-Anne Manning

Paul Grennan

# DOUBLE BASSES

Roberto Carrillo-Garcia (Section Leader)

Daniel Storer

Yi Xin Salvage †

Beatrice Schirmer †

Rachel Meerloo Natasha Armstrong

FLUTE

Katherine Baker (Section Leader)

### **PICCOLO**

Joanne Boddington

### **OBOES**

Stéphane Rancourt (Section Leader) Hugh McKenna† Virginia Shaw

### **COR ANGLAIS**

Tom Davey †

### CLARINFT

Rosa Campos-Fernandez

### **BASS CLARINET**

James Muirhead †

### **BASSOONS**

Ben Hudson

Gretha Tuls (Section Leader)

### HORNS

Laurence Rogers (Section Leader) Tom Redmond Julian Plummer † Richard Bourn †

# Andrew Maher TRUMPETS

Gareth Small † (Section leader) Kenneth Brown † Tom Osborne

## **TENOR TROMBONES**

Katy Jones Roz Davies

## BASS TROMBONE

Adrian Morris

### TUBA

Ewan Easton MBE

### TIMPANI

John Abendstern

### PERCUSSION

David Hext †

(Section Leader) Riccardo Lorenzo Parmigiani †

Erika Öhman

### HARP

Marie Leenhardt †

† = 20 years service

### MUSIC DIRECTOR

Sir Mark Elder CBE Mr Martin McMillan OBE & Mrs Pat

McMillan

**LEADER**Lyn Fletcher *Terry & Penny Moore* 

### PERMANENT GUEST LEADER

Paul Barritt *In memory of Geoffrey Robinson* 

### PRINCIPAL GUEST CONDUCTOR

Ryan Wigglesworth *Martin & Jacqueline West* 

### ASSISTANT CONDUCTOR

Help Musicians UK PZ Cussons

Sir Mark & Lady Elder

### CHORAL DIRECTOR

In memory of Alison Wilkie-Davies

### FIRST VIOLINS

Sarah Ewins *Elaine & Neville Blond Charitable Trust* 

Tiberiu Buta *Dr Susan M Brown & Dr Anne R Fuller* 

Ian Watson *Mrs Marie Levy* Zoe Colman *John Geddes* 

Alison Hunt Mrs Vivienne Blackburn for Michael

Helen Bridges *Professor Chris Klingenberg* 

Michelle Marsh Sebastian de Ferranti Esq

Anya Muston In loving memory of Kaye Tazaki, from his family and the Hallé

Steven Proctor *Martin Family Charitable Trust* 

### SECOND VIOLINS

Eva Thorarinsdottir Bob Spencer
Paulette Bayley Karen Farquhar
Caroline Abbott Peter & Mary Jones
Rosemary Attree Bolton Opus Group
Elizabeth Bosworth Mr Peter
Copping

Grania Royce Mr Peter Fairclough Christine Davey Lois Risley in loving memory of Sidney

John Purton *In loving memory of Michael Hall* 

Hannah Smith *Patrick & Tricia McDermott* 

# VIOLAS

Piero Gasparini *Mrs Jane Fairclough* Chris Emerson *Michael Eagles* Robert Criswell *Mrs B J Chartres* Gemma Dunne *John Nickson & Simon Rew* Sue Baker *Patricia in memory of Dr* 

Roger Gillett Martin Schäfer David And Beryl

Martin Schäfer David And Bery Emery

### CELLOS

Nicholas Trystad *Martin & Sandra Stone* 

Simon Turner *In memory of Mrs G. E. Whitehead* 

Dale Culliford *The Armstrong Family* David Petri *K & S Coen*Jane Hallett *Professor Sir Netar &* 

Lady Mallick Claire Rowe In loving memory of Dorothy Hall

### DOUBLE BASSES

Roberto Carrillo-Garcia *Edmundsen Electrical Ltd* 

Yi Xin Han *In memory of Stella & Harold Millington* 

Beatrice Schirmer Joyce Kennedy in loving memory of Michael Natasha Armstrong John & Pat

Rachel Meerloo *David & Hilmary Quarmby* 

### **FLUTES**

Katherine Baker Mr Peter Heath

### **PICCOLO**

Joanne Boddington *In memory of Ronald Marlowe* 

### **OBOES**

Hugh McKenna Endowed by the late Lady Evelyn Barbirolli to commemorate the career of her husband Sir John Barbirolli Virginia Shaw Alison Wilkinson

### **COR ANGLAIS**

Thomas Davey *In loving memory of Douglas Crawford* 

### CLARINETS

Rosa Campos-Fernandez *Miss Carol Jackson* 

### BASS CLARINET

James Muirhead Shared Trust

### **BASSOONS**

Gretha Tuls *Patrick & Tricia McDermott*Ben Hudson *Anonymous* 

### HORNS

Horn Section *In memory of Arthur Bevan & Enid Roper* 

Laurence Rogers *In memory of C. K. Andrews* 

Julian Plummer Sir John Manduell

# Richard Bourn Shared Trust

TRUMPET
Gareth Small Shared Trust

### TROMBONES

Katy Jones Sylvia Kendal in memory of Ivor J Rowe Roz Davies A Dean-Smith Esq.

### BASS TROMBONE

Dr & Mrs Caprio In memory of Adrian Morris, 'Benny'

### TUBA

Ewan Easton MBE Martin & Jacqueline West, to support the Thorn Cross project

# TIMPANI

John Abendstern *In memory of Alan Glass* 

PERCUSSION David Hext *Rosemary Whitesman* Riccardo Lorenzo Parmigiani *Hallé* 

Choir Erika Öhman Mrs R Russell in loving memory of her husband, Jim Russell

### RBA

Marie Leenhardt *Martin & Jacqueline West* 

# HALLÉ CHOIR AT SEPTEMBER 2015

### **SOPRANOS**

Lizzy Allerton Amelia Anderson Carole Baker Barbara Barratt Ruth Broadfield Janet Brown Megan Bydder Pat Carver Katy Chadwick Elizabeth Charlesworth Annie Coombs

Claire Croft Sarah David Daphne Dawson Alice Du Preez Elaine Evans Yvonne Flood Tamandra Ford Rachel Grimshaw Sarah Harding **Emelie Harding** Jackie Harmer Emma Hewitt Glynys Hunter Margaret Jennings Ruth Jones

Rhiannon Jones

Jane Lingham

Katharine Longworth

Helen Lee

Amy Ma Philli McCormick Christine McNeal Isabelle Milner Sarah Mitchell Kathryn O'Leary Sarah Ogden Meg Parnell Rosemary Pires Stephanie Rawlins Cathy Riddington Jo Sharples Kathryn Smethurst Ruth Taylor Kerry Taylor-Brown Connie Telford Colette Todd Jean Tracy Merryl Webster Maeve Whittaker Gladys Williams

Rebecca Woolley

**ALTOS** Elizabeth Alberti Laurie Bailey Kate Booth Joanna Brown Rachel Brown Rowena Cockerham Stephanie Coe Carole Collins Hannah Corner Kathy Court Gill Faragher Gillian Gibson Rachel Glascott Lindsay Harford Sally Haywood Alison Hendricken Sara Holroyd Rachel Hopper Lynne Hughes Chris Hughes Martha Hulme

Rosemary Jones Clare Knight Eve Langford Jocelyn Lavin Eileen Lee Maryna Lewinski Virginia Lloyd Gillian Lomas Fiona McAvoy Sue McKinlay Kate Mercer

Kate Milner Judith Newton Charlotte Norwood Susan Oates Hannah Ogden Barbara Oxley Judy Paskell Judith Perkins Alison Playfoot Jean Plowright Tessa Quayle Maureen Rammell Libby Reeve Kathleen Renfrew Marion Ridd Anne Sallaway Cristina Sanson Hilary Stallworthy Sue Stirzaker Dorothy Stoddard Elizabeth Threlfall Damson Tregaskis Wendy Walker Rowena Ward

Anna Webster

**TENORS** Steve Best Paul Brennan Andy Cutler John Elliott **David Evans** Peter Farrimond Michael Faulkner Len Fishenden Chris Hopper Ian Jones Ronan Kelly

Sammy Matthewson Mark O'Leary Tom Parnell Andrew Paterson Frank Rammell Graham Rogers Rob Shorter Huw Skiplorne Richard Watson

Andrew Wright

### **BASSES**

Peter Aldred Vin Allerton Louis Ashton-Butler Rob Carson Ian Dayes Gordon Dean Philip Dobson Graham Eagland Henri Egle Sorotos Stuart Fielding Tony Flynn James Geldard Ken Greaves Chris Green Chris Holroyd Andrew Kesiak Richard Lee David Metcalfe Patrick Morgan Alexander Oldroyd Stuart Perkins Ralston Pierce John Piper Jonathan Riley Colin Scales Richard Scott Nigel Spooner Martin Steward Nigel Stones Cliff Tinker John Ward

Clive Weake

Graham Worth

Ian Wood

# ADMINISTRATION AND CONTACT INFORMATION AT SEPTEMBER 2015

### CHIEF EXECUTIVE'S OFFICE

John Summers \* Alison Lever Molly Kidd Anna Shinkfield

### **FINANCE**

Val Hawkin \* Adrian Goldstone Matthew Wyatt Lourdes Román

### HALLÉ ST PETER'S AND ST MICHAEL'S

Martin Glynn Everett Parry Mary Tabbron

### ARTISTIC PLANNING

Geoffrey Owen \* Sue Voysey

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Sir Mark Elder CBE

LEADER

Lyn Fletcher

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### PRINCIPAL GUEST CONDUCTOR

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### ASSOCIATE CONDUCTOR

Jamie Phillips

ASSOCIATE CONDUCTOR,

HALLÉ POPS

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CHORAL DIRECTOR

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## ASSOCIATE HALLÉ CHOIR DIRECTOR

Frances Cooke

### YOUTH CHOIR DIRECTOR

Richard Wilberforce

### TRAINING CHOIR DIRECTOR

Stuart Overington

### CHILDREN'S CHOIR DIRECTOR

Shirley Court

### HALLÉ CHOIR ACADEMY DIRECTOR

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